

月次売上速報(2018年9月度)

GLOBAL DINING | 2018年10月2日
株式会社グローバルダイニング

グローバルダイニング

2017年12月期

| 国内全店 | 1月 | 2月 | 3月 | 4月 | 5月 | 6月 | 上期累計 | 7月 | 8月 | 9月 | 10月 | 11月 | 12月 | 下期累計 | 通期累計 |
|---------|---------|---------|---------|---------|---------|---------|-----------|---------|---------|---------|---------|---------|-----------|-----------|-----------|
| 売上高(千円) | 688,079 | 660,528 | 839,343 | 800,717 | 803,436 | 736,734 | 4,528,838 | 800,379 | 754,239 | 741,826 | 745,607 | 755,668 | 1,002,653 | 4,800,372 | 9,329,210 |
| 前年対比 | -0.3% | -1.2% | 1.6% | -6.7% | -4.8% | -2.2% | -1.2% | -2.5% | 2.0% | 0.7% | -8.6% | 0.2% | 2.4% | -1.0% | -1.1% |
| 月末店舗数 | 47 | 47 | 47 | 47 | 48 | 48 | — | 48 | 48 | 48 | 48 | 48 | 48 | — | — |

2018年12月期

| 国内既存店 | 1月 | 2月 | 3月 | 4月 | 5月 | 6月 | 上期累計 | 7月 | 8月 | 9月 | 10月 | 11月 | 12月 | 下期累計 | 通期累計 |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|--------|-------|-------|-------|-------|
| 売上高 | -0.8% | -2.9% | -0.2% | -2.3% | -5.4% | -2.3% | -2.3% | -2.6% | 1.6% | 0.0% | -8.6% | 0.9% | 2.5% | -1.0% | -1.6% |
| 客 数 | -1.6% | -4.1% | -2.6% | 0.4% | -1.0% | 0.2% | -1.4% | 0.0% | 0.4% | -0.5% | -10.2% | 2.9% | -0.2% | -1.3% | -1.4% |
| 客単価 | 0.9% | 1.3% | 2.5% | -2.7% | -4.4% | -2.4% | -0.9% | -2.6% | 1.3% | 0.5% | 1.7% | -1.9% | 2.7% | 0.3% | -0.3% |
| 月末店舗数 | 45 | 45 | 45 | 45 | 45 | 45 | — | 45 | 44 | 46 | 44 | 44 | 45 | — | — |

2018年12月期

| 国内全店 | 1月 | 2月 | 3月 | 4月 | 5月 | 6月 | 上期累計 | 7月 | 8月 | 9月 | 10月 | 11月 | 12月 | 下期累計 | 通期累計 |
|---------|---------|---------|---------|---------|---------|---------|-----------|---------|---------|-----------|-----|-----|-----|-----------|-----------|
| 売上高(千円) | 675,967 | 663,755 | 879,319 | 825,127 | 819,102 | 768,005 | 4,631,278 | 765,586 | 795,329 | ※ 763,166 | | | | 2,324,082 | 6,955,360 |
| 前年対比 | -1.8% | 0.5% | 4.8% | 3.0% | 1.9% | 4.2% | 2.3% | -4.3% | 5.4% | 2.9% | | | | 1.2% | 1.9% |
| 月末店舗数 | 48 | 48 | 49 | 49 | 50 | 50 | — | 51 | 51 | 51 | | | | — | — |

グローバルダイニング、インク オブ カリフォルニア

米国連結子会社

| 1月 | 2月 | 3月 | 4月 | 5月 | 6月 | 上期累計 | 7月 | 8月 | 9月 | 10月 | 11月 | 12月 | 下期累計 | 通期累計 | |
|----------|---------|---------|---------|---------|---------|---------|-----------|---------|---------|---------|-----|-----|------|-----------|-----------|
| 売上高(USD) | 347,802 | 348,383 | 370,842 | 386,272 | 400,228 | 404,486 | 2,258,013 | 430,873 | 416,901 | 366,911 | | | | 1,214,685 | 3,472,698 |
| 既存店前年対比 | 34.3% | 24.3% | 11.4% | 12.8% | 22.6% | 21.8% | 20.5% | 15.3% | 11.8% | 10.1% | | | | 12.5% | 17.6% |
| 月末店舗数 | 44 | 45 | 46 | 46 | 46 | 45 | — | 47 | 46 | 48 | | | | — | — |

■各数値については連報値であり、確定値と若干の誤差が生じる場合もあります。

Monthly Sales Report for September 2018

GLOBAL DINING | 10/18
GLOBAL DINING, INC.

GLOBAL DINING, INC.

For the fiscal year ended December 2017

| All Restaurants in Japan | Jan | Feb | Mar | Apr | May | Jun | 1st half | Jul | Aug | Sep | Oct | Nov | Dec | 2nd half | Total |
|--------------------------|---------|---------|---------|---------|---------|---------|-----------|---------|---------|---------|---------|---------|-----------|-----------|-----------|
| Sales (thousand yen) | 688,079 | 660,528 | 839,343 | 800,717 | 803,436 | 736,734 | 4,528,838 | 800,379 | 754,239 | 741,826 | 745,607 | 755,668 | 1,002,653 | 4,800,372 | 9,329,210 |
| YoY | -0.3% | -1.2% | 1.6% | -6.7% | -4.8% | -2.2% | -1.2% | -2.5% | 2.0% | 0.7% | -8.6% | 0.2% | 2.4% | -1.0% | -1.1% |
| Number of Restaurants | 47 | 47 | 47 | 47 | 48 | 48 | — | 48 | 48 | 48 | 48 | 48 | 48 | — | — |

YoY(%)* of Existing Restaurants in Japan

| Jan | Feb | Mar | Apr | May | Jun | 1st half | Jul | Aug | Sep | Oct | Nov | Dec | 2nd half | Total | |
|-----------------------|-------|-------|-------|-------|-------|----------|-------|-------|------|-------|--------|-------|----------|-------|-------|
| Sales | -0.8% | -2.9% | -0.2% | -2.3% | -5.4% | -2.3% | -2.3% | -2.6% | 1.6% | 0.0% | -8.6% | 0.9% | 2.5% | -1.0% | -1.6% |
| Number of Customer | -1.6% | -4.1% | -2.6% | 0.4% | -1.0% | 0.2% | -1.4% | 0.0% | 0.4% | -0.5% | -10.2% | 2.9% | -0.2% | -1.3% | -1.4% |
| Receipt/Customer | 0.9% | 1.3% | 2.5% | -2.7% | -4.4% | -2.4% | -0.9% | -2.6% | 1.3% | 0.5% | 1.7% | -1.9% | 2.7% | 0.3% | -0.3% |
| Number of Restaurants | 45 | 45 | 45 | 45 | 45 | 45 | — | 45 | 44 | 46 | 44 | 44 | 45 | — | — |

For the fiscal year ending December 2018

| All Restaurants in Japan | Jan | Feb | Mar | Apr | May | Jun | 1st half | Jul | Aug | Sep | Oct | Nov | Dec | 2nd half | Total |
|--------------------------|---------|---------|---------|---------|---------|---------|-----------|---------|---------|-----------|-----|-----|-----|-----------|-----------|
| Sales (thousand yen) | 675,967 | 663,755 | 879,319 | 825,127 | 819,102 | 768,005 | 4,631,278 | 765,586 | 795,329 | ※ 763,166 | | | | 2,324,082 | 6,955,360 |
| YoY | -1.8% | 0.5% | 4.8% | 3.0% | 1.9% | 4.2% | 2.3% | -4.3% | 5.4% | 2.9% | | | | 1.2% | 1.9% |
| Number of Restaurants | 48 | 48 | 49 | 49 | 50 | 50 | — | 51 | 51 | 51 | | | | — | — |

YoY(%) of Existing Restaurants in Japan

| Jan | Feb | Mar | Apr | May | Jun | 1st half | Jul | Aug | Sep | Oct | Nov | Dec | 2nd half | Total | |
|-----------------------|--------|-------|-------|-------|-------|----------|--------|--------|-------|-------|-----|-----|----------|-------|-------|
| Sales | -1.6% | 1.2% | 4.8% | 3.3% | 3.2% | 5.4% | 2.4% | -6.2% | 2.5% | 0.4% | | | | -1.2% | 1.5% |
| La Boheme | -0.4% | -1.4% | 2.7% | 1.2% | -5.7% | 0.7% | -0.5% | -9.3% | -1.9% | -3.0% | | | | -5.0% | -1.9% |
| Zest | 2.8% | -4.2% | 8.0% | 19.1% | 29.1% | 9.7% | -14.6% | 18.8% | -5.7% | | | | | -0.8% | 6.1% |
| Monsun Cafe | -6.8% | -3.5% | -2.2% | -4.7% | -7.2% | -4.6% | -5.2% | -10.8% | -3.3% | -5.4% | | | | -6.5% | -5.4% |
| Gonpachi | 6.8% | 11.8% | 12.5% | 11.6% | 13.4% | 17.9% | 11.0% | 3.7% | 12.4% | 7.8% | | | | 7.9% | 10.8% |
| Others | -12.4% | -3.7% | 5.4% | -0.7% | 16.5% | 18.2% | 4.1% | -7.5% | -1.9% | 5.0% | | | | -1.5% | 1.9% |
| Number of Customer | -2.3% | -0.3% | 3.7% | 1.9% | -1.9% | 1.0% | -0.1% | -5.5% | -0.1% | -2.6% | | | | -2.7% | -0.6% |
| Receipt/Customer | 0.7% | 1.5% | 1.0% | 1.3% | 5.2% | 4.4% | 2.5% | -0.7% | 2.6% | 3.1% | | | | 1.6% | 2.1% |
| Number of Restaurants | 44 | 45 | 46 | 46 | 46 | 45 | — | 47 | 46 | 48 | | | | — | — |

GLOBAL DINING, INC. OF CALIFORNIA

| YoY(%) of Consolidated Subsidiary in US | Jan | Feb | Mar | Apr | May | Jun | 1st half | Jul | Aug | Sep | Oct | Nov | Dec | 2nd half | Total |
|---|---------|---------|---------|---------|---------|---------|-----------|---------|---------|---------|-----|-----|-----|-----------|-----------|
| Sales (USD) | 347,802 | 348,383 | 370,842 | 386,272 | 400,228 | 404,486 | 2,258,013 | 430,873 | 416,901 | 366,911 | | | | 1,214,685 | 3,472,698 |
| YoY(%) of Existing Restaurants | 34.3% | 24.3% | 11.4% | 12.8% | 22.6% | 21.8% | 20.5% | 15.3% | 11.8% | 10.1% | | | | 12.5% | 17.6% |

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| Sales of New Restaurant (September) | Sales Date Opened |
|-------------------------------------|-------------------|
| New Restaurant total | 18,228 |
| Décadence du Chocolat Shinjuku Keio | 1,375 Mar-18 |
| Gonpachi NORI-TEMAKI Harajuku | 2,289 May-18 |
| Monsoon Cafe Saitama-Shintoshin | 14,564 Jul-18 |

Note these figures may differ slightly from final audited numbers.

I. Overall sales increased by 2.9% compared with prior year while existing restaurant sales increased by 0.4%.